Full-Year Performance Overview

Almirall surpassed guidance for 2024 - entering an era of sustained growth and further advancing its **Medical Dermatology** pipeline



2024 was an important year for Almirall as European leader in Medical Dermatology. Our double-digit sales growth and increased profitability demonstrate that our strategy is working and that our teams are delivering. In 2024 we achieved net sales growth of 10.2% and increased our total EBITDA by 10.6%, which was largely driven by our European dermatology business and our biologics. We continued to progress our exciting pipeline in medical dermatology by investing 12.6% of Net Sales in R&D and explore external opportunities for early and mid-stage assets.

Carlos Gallardo, Almirall's Chairman and CEO

Key Financial Highlights

| Net Sales €985.7 MM (+10.2% YoY) | Total EBITDA €192.6 MM (+10.6% YoY) | Gross Margin 64.7% | | | | |
|---|--|-----------------------|--|--|--|--|
| Total Sales Dermatology Driving Innovation in R&D | | | | | | |

| Ν | et | Sal | es: | €5 ⁴ | 48.1 | MM |
|---|----|-----|-----|-----------------|------|----|
| | | | | | | |

| US | Europe | RoW |
|-------------|-------------|------------|
| 10 % | 88 % | 2 % |

Net Sales breakdown







assets

www.almirall.com



therapeutic modalities

In

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